

Luca Fontaine

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EDUCATION:

Lehigh University, Bethlehem, PA

Graduation: May 2024

- Major: Finance
- Minor: Computer Science and Entrepreneurship

GPA: 3.44/4.00

PROFESSIONAL & LEADERSHIP EXPERIENCE:

Tristate Financial Advisors, Philadelphia, PA

Fall 2022-Present

- **Wealth Management Analyst:** Analyze financial statements to evaluate and model risk, working to diversify client portfolios, and provide financial guidance for retirement
- Collaboratively enhance company's relationships by working with associates and clients to ensure satisfaction

RE/MAX on the Hudson, Hoboken, NJ

Summer 2016-Present

- **Business Analyst:** Analyze balance sheets for laundromat businesses in town, to evaluate the best investing opportunities for our international investors
- **Lead Generation:** Used Vulcan7 to reach a hundred potential clients a day, had a 5% closing rate
- **Social Media Manager:** Run all aspects of social media marketing for RE/MAX on the Hudson, such as creating and editing content for Instagram and posting to followers (@remaxonthehudson)
- **House Presentation Creator:** Create video presentations of properties using drone equipment, edit clips using Final Cut, publish videos on YouTube, and work on social media marketing

Barbes Restaurant, Hoboken, NJ

Winter 2022-2023

- **Server:** Provided excellent customer service to guests, built, and maintained positive relationships with guests, demonstrated ability to work well under pressure, handle multiple tasks simultaneously and remain calm in high-stress situations
- Demonstrated ability to work well in a team environment and effectively communicate with other members of the staff in both French and English

Vanguard Software Factory, Barcelona, Spain

Summer 2022

- **Sales and Marketing Manager:** Created White Paper Documents for the company's offshore development projects and legacy application maintenance services. Created PowerPoint presentations to be used in marketing calls and pitches

EXTRACURRICULAR ACTIVITIES:

Investment Management Group, Lehigh University

Fall 2020-Present

- Actively manage a \$150,000 equity portfolio by managing positions and coordinating target industry weight
- Pitch stocks based on quantitative Excel and Bloomberg based models and market news

Tutor, Self-Employed

Fall 2022-Present

- Develop and implement individualized lesson plans for middle and high school students in a variety of subjects including math and science
- Assess student progress, created a safe and supportive learning environment, and provided regular feedback to both students and parents

Lehigh University Committee on Discipline, Lehigh University

Fall 2022-Present

- Lead committee to hear and discuss breaches to the University Conduct of Conduct
- Hold hearings throughout the semester and actively played a role in decision making
- Develop equitable system to reduce bias in the conduct process and promote diversity

Chi Phi Fraternity

Fall 2022- Present

- Attend weekly meeting and provide constructive input to create effective agendas and achieve goals
- Engage in philanthropic events by helping the Boys and Girls Club of American and holding awareness events on campus

ADDITIONAL INFORMATION:

Technical Skills: Vulcan7, Java, Python, Adobe Photoshop & Illustrator, Final Cut Pro X, Microsoft Office

Language: Fluent in French and Farsi